

**SUMMARY OF WORKFORCE SOLUTIONS CAPITAL AREA'S
TRAINING INVESTMENTS - FISCAL YEAR 10/1/17-9/30/18**

Skill Level	Industries	# Trainees Exiting WERC/WIOA*	# of Clients Still in Training at End of Fiscal Year*	# of Clients Who Dropped Out of Training*	# Who Completed Training/Earned Credentials*	# of Clients Hired in Training-Related Field**	% of Clients Hired in Training-Related Field	# of Clients Hired in Non-Training Related Field*	Clients Employed	Average Program Cost/ Client*	Total \$ Invested in Occupational Training (Clients Who Completed/ Earned Credentials or Dropped Out of Training)	Average Wage Before Entering Training**
High Skill: Bachelor's+	Healthcare	1	0	0	1	1	100%	0	1			\$5,790
	IT	37	3	2	32	27	84%	1	28	\$7,377	\$250,830	\$53,402
	Professional & Business Services	14	1	0	13	12	92%	1	13	\$6,277	\$81,603	\$52,913
	Skilled Trades	3	0	1	2	2	100%	0	2			\$5,665
Subtotals/ Averages - High	----	55	4	3	48	42	88%	2	44	\$7,000	\$357,008	\$29,443
Middle Skill: Certification, Associate, Some College, No Degree	Healthcare	14	1	3	10	10	100%	0	10	\$6,496	\$84,449	\$11,472
	IT	27	1	3	23	13	57%	6	19	\$8,963	\$233,047	\$28,709
	Professional & Business Services	8	1	0	7	5	71%	2	7	\$5,203	\$36,420	\$32,189
	Skilled Trades	22	0	3	19	15	79%	3	18	\$6,742	\$148,324	\$19,696
Subtotals/ Averages - Middle	----	71	3	9	59	43	73%	11	54	\$7,275	\$494,708	\$23,017
Low Skill: HS Diploma/GED, No High School	Healthcare	47	3	5	39	31	79%	5	36	\$2,178	\$95,848	\$14,287
	IT	4	0	1	3	2	67%	1	3	\$6,271	\$25,084	\$15,406
	Professional & Business Services	6	0	0	6	5	83%	0	5	\$2,948	\$17,690	\$27,324
	Skilled Trades	106	0	8	98	70	71%	18	88	\$4,739	\$502,362	\$18,433
Subtotals/ Averages - Low	----	163	3	14	146	108	74%	24	132	\$4,003	\$640,475	\$18,863
All Skill Levels	Healthcare	62	4	8	50	42	84%	5	47	\$3,258	\$188,952	\$10,516
	IT	68	4	6	58	42	72%	8	50	\$8,035	\$514,248	\$32,506
	Professional & Business Services	28	2	0	26	22	85%	3	25	\$5,270	\$137,029	\$37,475
	Skilled Trades	131	0	12	119	87	73%	21	108	\$5,095	\$667,391	\$14,598
Grand Totals/ Averages - All	----	289	10	26	253	193	76%	37	230	\$5,263	\$1,468,447	\$23,774

CLIENT PERFORMANCE: 88% Completed Training/Earned Credentials
3% Still in Training at End of Fiscal Year
9% Dropped Out of Training
76% Completed Training & Found Training-Related Jobs

NET COST-BENEFIT: \$5.64 for every \$1 invested in training

*TWIST/ECM

**TWIST/Unemployment Insurance Database

***TRACER projections 2014-2024 --Includes only occupations with corresponding training programs-Includes occupations at all skill levels

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**Unemployment Insurance Database

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**SUMMARY OF WORKFORCE SOLUTIONS CAPIT
TRAINING INVESTMENTS - FISCAL YEAR 10/1/1**

Skill Level	Industries	Average Annual Wage - Training Related**	Average Annual Wage - Non-Training Related**	Average Wage**	Gross Client Benefit - Training Related	Gross Client Benefit - Non Training-Related	Gross Client Benefit - Total Annual Wages of Clients Who Found Training-Related & Non-Training Related Jobs	Net Cost-Benefit = Gross Client Benefit - Total \$ Invested in Training for Clients Who Found Training-Related & Non-Training Related Jobs	Yearly Demand in Capital Area (New and Replacement Job Openings)***
High Skill: Bachelor's+	Healthcare	\$26,440		\$26,440	\$26,440		\$26,440		1,240
	IT	\$75,826	\$58,152	\$75,274	\$2,047,302	\$58,152	\$2,105,454	\$1,854,624	1,835
	Professional & Business Services	\$77,830	\$62,878	\$76,680	\$933,964	\$62,878	\$996,842	\$915,239	2,765
	Skilled Trades	\$43,432		\$43,432	\$86,864		\$86,864		780
Subtotals/ Averages - High	----	\$55,882	\$60,515	\$55,456	\$2,347,048	\$121,030	\$2,468,078	\$2,111,070	6,620
Middle Skill: Certification, Associate, Some College, No Degree	Healthcare	\$33,493		\$33,493	\$334,930		\$334,930	\$250,481	1,240
	IT	\$63,667	\$20,481	\$46,393	\$827,675	\$122,884	\$950,559	\$717,512	1,835
	Professional & Business Services	\$47,144	\$12,936	\$37,370	\$235,718	\$25,872	\$261,590	\$225,170	2,765
	Skilled Trades	\$40,874	\$28,649	\$39,041	\$613,117	\$85,947	\$699,064	\$550,740	780
Subtotals/ Averages - Middle	----	\$46,295	\$20,689	\$39,074	\$1,990,667	\$227,574	\$2,218,241	\$1,723,533	6,620
Low Skill: HS Diploma/GED, No High School	Healthcare	\$33,087	\$18,648	\$29,993	\$1,025,688	\$93,238	\$1,118,926	\$1,023,078	1,240
	IT	\$29,186	\$15,792	\$24,721	\$58,371	\$15,792	\$74,163	\$49,079	1,835
	Professional & Business Services	\$34,068		\$34,068	\$170,338		\$170,338	\$152,647	2,765
	Skilled Trades	\$36,335	\$19,688	\$32,397	\$2,543,449	\$354,384	\$2,897,833	\$2,395,471	780
Subtotals/ Averages - Low	----	\$33,169	\$18,043	\$30,295	\$3,582,220	\$433,021	\$4,015,242	\$3,374,767	6,620
All Skill Levels	Healthcare	\$31,007	\$18,648	\$29,975	\$1,302,276	\$93,238	\$1,395,514	\$1,206,562	1,240
	IT	\$56,226	\$31,475	\$48,796	\$2,361,505	\$251,799	\$2,613,304	\$2,099,056	1,835
	Professional & Business Services	\$53,014	\$37,907	\$49,373	\$1,166,304	\$113,721	\$1,280,025	\$1,142,997	2,765
	Skilled Trades	\$40,214	\$24,169	\$38,290	\$3,498,601	\$507,539	\$4,006,140	\$3,338,749	780
Grand Totals/ Averages - All	----	\$45,115	\$28,050	\$41,608	\$8,707,220	\$1,037,832	\$9,745,052	\$8,276,604	6,620
							Gross ROI - Training Related	Gross ROI - Non Training-Related	Total Gross ROI

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***TRACER projections 2014-2024 --Includes or

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**SUMMARY OF WORKFORCE SOLUTIONS CAPIT
TRAINING INVESTMENTS - FISCAL YEAR 10/1/1**

Skill Level	Industries	% of Clients Who Fulfill the Annual Austin Demand for this Occupation
High Skill: Bachelor's+	Healthcare	0.1%
	IT	1.5%
	Professional & Business Services	0.4%
	Skilled Trades	0.3%
Subtotals/ Averages - High	----	0.6%
Middle Skill: Certification, Associate, Some College, No Degree	Healthcare	0.8%
	IT	0.7%
	Professional & Business Services	0.2%
	Skilled Trades	1.9%
Subtotals/ Averages - Middle	----	0.6%
Low Skill: HS Diploma/GED, No High School	Healthcare	2.5%
	IT	0.1%
	Professional & Business Services	0.2%
	Skilled Trades	9.0%
Subtotals/ Averages - Low	----	1.6%
All Skill Levels	Healthcare	3.4%
	IT	2.3%
	Professional & Business Services	0.8%
	Skilled Trades	11.2%
Grand Totals/ Averages - All	----	2.9%
		Total Net ROI: All Clients

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